Rockwell Collins – Melbourne

The contents of this document are proprietary to Rockwell Collins, Inc.

© Copyright 2012 Rockwell Collins, Inc.
All rights reserved.
Our vision

Building upon our vision – *Working together to be the most trusted source of communication and aviation electronics solutions* –

we apply both insight and foresight to help our customers succeed today and anticipate needs for tomorrow.
Every day

- Pilots safely arrive and land at their destinations using our advanced avionics and head-up guidance systems.
- Airline passengers follow their flight’s path on our moving map displays.
- Soldiers pinpoint their location and see their way using our navigation and display systems.
Rockwell Collins - Melbourne Capabilities

- Engineering Design and Development
- Regional Human Resources and Security
- Service Parts (Rockwell Collins Services)
- Metrology
- Procurement
- Support Services
- Finance
- Business & Regional Systems Customer Support
- Quality
- Operations
  - Assembly
  - Environmental Stress Screening
  - Testing
Business and Regional Systems & Air Transport Systems

Key Markets
- Regional airlines and OEM
- Business aviation and OEM
- Air Transport OEM

Core Product Capabilities
- Situational awareness systems
- Integrated avionics systems
- Flight management systems
- Flight display systems
- Flight control systems
- Communication systems
- Navigation systems
Melbourne Manufacturing

• Turn key Operations supporting our customers for over 30 years
• Our 200,000 sq. ft.
  – warehousing & distribution
  – printed circuit board assembly
  – final unit assembly and product testing
• Supports Business and Regional Systems (BRS) & Air Transport Systems (ATS)
• Manufactures over 1600 different products
Melbourne Design Center
Core Capabilities

Communication
• Leadership in communications products supporting voice and data needs
  – HF, VHF, Inmarsat Aero, Ku band
  – High bandwidth connectivity through partnerships

Navigation Sensors
• Broad line of accurate, high quality and high integrity navigation sensors utilizing latest MEMS technology
• Radio and terrestrial sensors

Safety/Surveillance
• Broad line of leading edge safety system products including the new Multiscan™ weather radar
• Collision avoidance products meeting today's needs and preparing for future airspace requirements
Process Center

• Approximately 22,000 Sq Ft of production space
• High Mix / Low Volume Printed Circuit Board (PCB) assembly: Surface Mount and Leaded Technologies
• Electrical & mechanical automated and manual processes
• Lean Supermarket to improve flow and on-time responsiveness to our customers
• Current workmanship Quality levels in the 10 Defects Per Million Opportunity (DPMO) range
Cellular Manufacturing

- Thirty Five (35) Product Cells
- Over 800 active top level 10 digit part numbers
- Eight (8) product lines executing to pull strategy
- Perform postwave through top level test and ship table
Material & Supply

On site Material & Supply Support consisting of:

• Procurement & Subcontracts
  - Supply Chain Management of Raw Material Needs across all commodities
  - Subcontracts/3rd Party Equipment Supply Chain Management

• Logistics
  - Full Warehouse Operations including Receiving, Receiving Inspection, Stock Induction and Issue, Shipping and Import/Export Compliance

• Application Engineering
  - Design Engineering support on Supplier Selection
  - Factory Support on existing design/production issues
Small Business & Supplier Diversity Office

Innovation, quality and customer responsiveness make Rockwell Collins a leader in the aerospace and defense industry. Diverse suppliers contribute to our company’s success in promoting this innovative spirit. Working together with a diverse supply chain that delivers superior products and services, Rockwell Collins builds trust every day with our customers.

-Rockwell Collins Small Business Executive Steering Team

Contact
Amber Janey
abjaney@rockwellcollins.com
319-263-9506

Kris Gralund
klgralun@rockwellcollins.com
319-263-3344
Small Business Outreach Activities

Dept of Defense Mentor-Protégé Program
Supports development of small businesses through
- Quality management system development/certification
- LEAN implementation
- Business development
- Engineering & technical development

Small Business Innovative Research
Program to support the research & development of new technologies by small businesses.

Seaport-e
The government’s electronic contracting vehicle, Rockwell Collins is looking to expand small business team members to support Seaport-e as prime and subcontractors.

Small Business set asides
Rockwell Collins supports small businesses as prime contractors for small business set asides.