

FAA Small Business Development Program

Federal Contracting Conference

Presented to: Congressman Bill Posey

By: Tony Ortiz, Eastern Service Area

Small Business Development Program Group Liaison

Date: August 2014

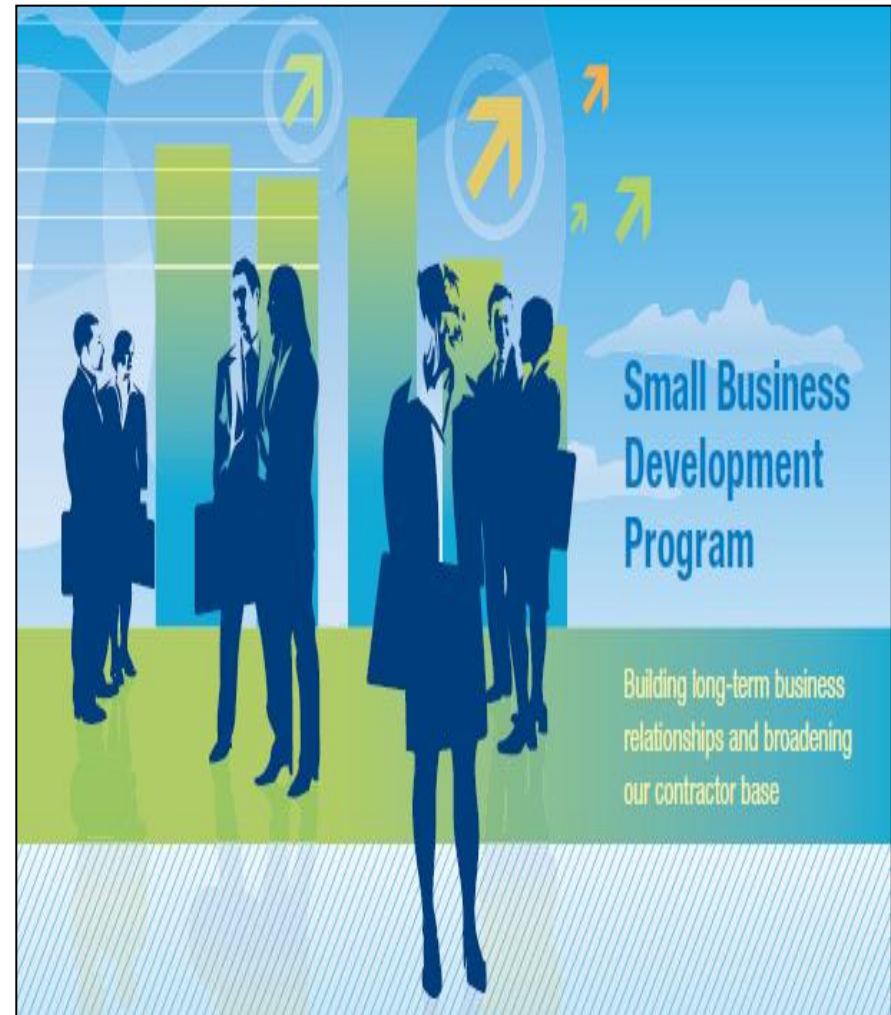


Federal Aviation
Administration



Small Business Development Program Group Responsibilities

- Establish FAA-wide Program Policy & Guidance
- Set annual direct contract & subcontracting goals for the following:
 - **Small businesses**
 - **Women-owned small businesses**
 - **Controlled by socially & economically disadvantaged individuals**
 - **Service-disabled veteran-owned small businesses**
- Establish mechanisms for monitoring & evaluating Program effectiveness
- Ensure FAA-wide implementation & accomplishment of Program objectives



FAA Goals and Accomplishments

Prime Contract Categories	Goal Amount	Goal Percent	Accomplished Amount 10/1/13 - 7/15/14	Accomplished Percent
Total Procurement	\$2,000,000,000		\$2,783,479,936	
Contracts Awarded to Small Business Concerns	\$500,000,000	25.00 %	\$763,248,309	27.42 %
Contracts Awarded to Small Business Concerns Owned and Controlled by Socially and Economically Disadvantaged Individuals (Includes--8(a))	\$200,000,000	10.00 %	\$299,421,107	10.76 %
Contracts Awarded to Small Business Concerns Owned and Controlled by Women	\$100,000,000	5.00 %	\$162,606,996	5.84 %
Contracts Awarded to Small Business Concerns Owned and Controlled by Service Disabled Veterans	\$60,000,000	3.00 %	\$90,148,381	3.24 %
Subcontract Categories				
Total Subcontracts awarded by Prime Contractors	\$400,000,000		\$0	
Subcontracts Awarded to Small Business Concerns	\$180,000,000	45.00 %	\$0	0.00 %
Subcontracts Awarded to Small Business Concerns Owned and Controlled by Socially and Economically Disadvantaged Individuals	\$40,000,000	10.00 %	\$0	0.00 %
Subcontracts Awarded to Small Business Concerns Owned and Controlled by Women	\$20,000,000	5.00 %	\$0	0.00 %
Subcontracts Awarded to Small Business Concerns Owned and Controlled by Service Disabled Veterans	\$12,000,000	3.00 %	\$0	0.00 %



Small Business Development Website

<http://www.sbo.faa.gov>



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Small Business Office

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Goals & Accomplishments

Source.NET Small Business
Database

Contracting

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FAA Acquisition System
Toolset (FAST)

Help



Mission

To assist the FAA in identifying the world's most highly qualified small businesses. This includes women-owned, service-disabled veteran-owned, and disadvantaged businesses who provide products and services that can be utilized in support of the FAA Flight Plan.

Vision

To be a world-class organization that consistently provides quality support and guidance to external as well as internal customers and leads government and industry in small business utilization advocacy.

Note: This site was designed for Internet Explorer, Firefox, and Safari browsers.



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How to do Business with FAA

<https://faaco.faa.gov/>



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[FAST Home](#)

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Contract Opportunities

FAA Contract Opportunities is used by our contracting organizations to announce FAA's business opportunities to the public. Click 'Announcements' in the left menu to search for opportunities.

Prospective Contractors

To do business with FAA, you must register with the [System for Award Management \(SAM\)](#). Click [here](#) for information about SAM.

Subscription

To subscribe to receive Contract Opportunities emails, click 'Subscriptions' in the left menu.

Fraud Alert

[DOT - Fraud Alert](#)

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Small Business Development Group

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Questions?

