Presented to: Congressman Bill Posey
By: Tony Ortiz, Eastern Service Area
Small Business Development Program Group Liaison
Date: August 2014
Small Business Development Program Group Responsibilities

- Establish FAA-wide Program Policy & Guidance
- Set annual direct contract & subcontracting goals for the following:
  - Small businesses
  - Women-owned small businesses
  - Controlled by socially & economically disadvantaged individuals
  - Service-disabled veteran-owned small businesses
- Establish mechanisms for monitoring & evaluating Program effectiveness
- Ensure FAA-wide implementation & accomplishment of Program objectives
# FAA Goals and Accomplishments

<table>
<thead>
<tr>
<th>Prime Contract Categories</th>
<th>Goal Amount</th>
<th>Goal Percent</th>
<th>Accomplished Amount 10/1/13 - 7/15/14</th>
<th>Accomplished Percent</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Procurement</td>
<td>$2,000,000,000</td>
<td>25.00 %</td>
<td>$2,783,479,936</td>
<td>27.42 %</td>
</tr>
<tr>
<td>Contracts Awarded to Small Business Concerns</td>
<td>$500,000,000</td>
<td>25.00 %</td>
<td>$763,248,309</td>
<td>27.42 %</td>
</tr>
<tr>
<td>Contracts Awarded to Small Business Concerns Owned and Controlled by Socially and Economically Disadvantaged Individuals (Includes –8(a))</td>
<td>$200,000,000</td>
<td>10.00 %</td>
<td>$299,421,107</td>
<td>10.76 %</td>
</tr>
<tr>
<td>Contracts Awarded to Small Business Concerns Owned and Controlled by Women</td>
<td>$100,000,000</td>
<td>5.00 %</td>
<td>$162,606,996</td>
<td>5.84 %</td>
</tr>
<tr>
<td>Contracts Awarded to Small Business Concerns Owned and Controlled by Service Disabled Veterans</td>
<td>$60,000,000</td>
<td>3.00 %</td>
<td>$90,148,381</td>
<td>3.24 %</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Subcontract Categories</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Subcontracts awarded by Prime Contractors</td>
</tr>
<tr>
<td>Subcontracts Awarded to Small Business Concerns</td>
</tr>
<tr>
<td>Subcontracts Awarded to Small Business Concerns Owned and Controlled by Socially and Economically Disadvantaged Individuals</td>
</tr>
<tr>
<td>Subcontracts Awarded to Small Business Concerns Owned and Controlled by Women</td>
</tr>
<tr>
<td>Subcontracts Awarded to Small Business Concerns Owned and Controlled by Service Disabled Veterans</td>
</tr>
</tbody>
</table>
Small Business Development Website

http://www.sbo.faa.gov

Welcome to
The Small Business Development Office

Mission

To assist the FAA in identifying the world’s most highly qualified small businesses. This includes woman-owned, service-disabled veteran-owned, and disadvantaged businesses who provide products and services that can be utilized in support of the FAA Flight Plan.

Vision

To be a world-class organization that consistently provides quality support and guidance to external as well as internal customers and leads government and industry in small business utilization advocacy.

Note: This site was designed for Internet Explorer, Firefox, and Safari browsers.
How to do Business with FAA

https://faaco.faa.gov/

Contract Opportunities

**FAA Contract Opportunities** is used by our contracting organizations to announce FAA's business opportunities to the public. Click 'Announcements' in the left menu to search for opportunities.

**Prospective Contractors**
To do business with FAA, you must register with the [System for Award Management (SAM)](https://faaco.faa.gov). Click here for information about SAM.

**Subscription**
To subscribe to receive Contract Opportunities emails, click 'Subscriptions' in the left menu.

**Fraud Alert**
[DOT - Fraud Alert](https://faaco.faa.gov)

**Browser settings**
To use this website, we recommend using Microsoft Internet Explorer. For the application to work properly, cookies and pop-ups have to be enabled. See your browser's help for instructions.

**Technical questions accessing website, or website functionality**
Click 'Contact Us' at the bottom of this page.
Small Business Development Group

Washington DC Headquarters
Fred Dendy
Director, Small Business Development Program Office
800 Independence Ave., SW, Room 432
Washington DC 20591
Tel: (202) 267-8822
Fax: (202) 493-4380
fred.dendy@faa.gov

Gloria Rosier
Management Program Analyst, Small Business Development Program Group
800 Independence Ave., SW, Room 432
Washington DC 20591
Tel: (202) 267-7087
Fax: (202) 493-4380
gloria.rosier@faa.gov

Marcus Benefield
Management Program Analyst, Small Business Development Program Group
800 Independence Ave., SW, Room 432
Washington DC 20591
Tel: (202) 493-4917
Fax: (202) 493-4380
marcus.benefield@faa.gov

Lakisha Davis
Staff Assistant, Small Business Development Program Group
800 Independence Avenue., SW, Room 432
Washington DC 20591
Tel: (202) 267-8822
Fax: (202) 493-4380
lakisha.davis@faa.gov

FAA William J. Hughes Technical Center
Frank Mierzejewski
Management Program Analyst, Small Business Development Program Group
Atlantic City International Airport
Atlantic City NJ 08405
Tel: (609) 485-4384
frank.mierzejewski@faa.gov

Mike Monroney Aeronautical Center
Gerald Lewis
Management Program Analyst, Small Business Development Program Group
6500 South MacArthur Blvd.
Oklahoma City OK 73125
Tel: (405) 954-7704
Fax: (405) 954-0041
gerald.a.lewis@faa.gov

Eastern Service Area, New England Region and Eastern Region
Tony C. Ortiz
Management Program Analyst, Small Business Development Program Group
1701 Columbia Avenue
College Park GA 30337
Tel: (404) 305-5780
Fax: (404) 305-5774
tony.c.ortiz@faa.gov

Western Service Area, Northwest Mountain Region and Alaskan Region
Jeri Bird
Management Program Analyst, Small Business Development Program Group
2601 Meacham Boulevard
Fort Worth, TX 76137
Tel: (817) 222-4391
jeri.bird@faa.gov
Questions?