



FEDERAL CONTRACTING CONFERENCE

Greg Putira Vice President Supply Management





Finmeccanica: A Global Aerospace, Defense & Security, Energy & Transport Leader

- Headquartered in Rome, Italy
- Comprised of 7 business sectors:
 - Aeronautics
 - Helicopters
 - Defense and Security Electronics
 - Defense Systems
 - Transport
 - Energy
 - Space

- Over 69,000 employees worldwide

Europe	59,044	India	332
USA	8,900	Brazil	64
Australia	667	Argentina	21
Canada	447	Other Countries	523

- 2013 Revenues: €16 billion (\$21 billion)





The Three Pillars represent Finmeccanica's core businesses within its three Home Markets: the United States, Italy, and the United Kingdom

Defense and Security Electronics



- DRS Technologies
- SELEX ES



Aeronautics



- Alenia Aeronautica
 - Alenia Aermacchi
 - Superjet International
 - ATR
 - Eurofighter GmbH

Helicopters



- AgustaWestland
 - AW Tilt-rotor Co.
 - NH Industries

Energy



- Ansaldo Energia
 - Ansaldo Fuel Cells
 - Ansaldo Nucleare

Transportation



- AnsaldoBreda
- Ansaldo STS
- BredaMerarinibus

Defense Systems



- Oto Melara
- WASS
- MBDA

Space



- Telespazio
- Thales Alenia Space



Workforce and Industrial Presence Around the World

We operate globally and respect the culture of every country.



Finmeccanica employs about **69,000 people** in **over 50 countries** around the world; nearly 150 nations use our products.



DRS Technologies, Inc.

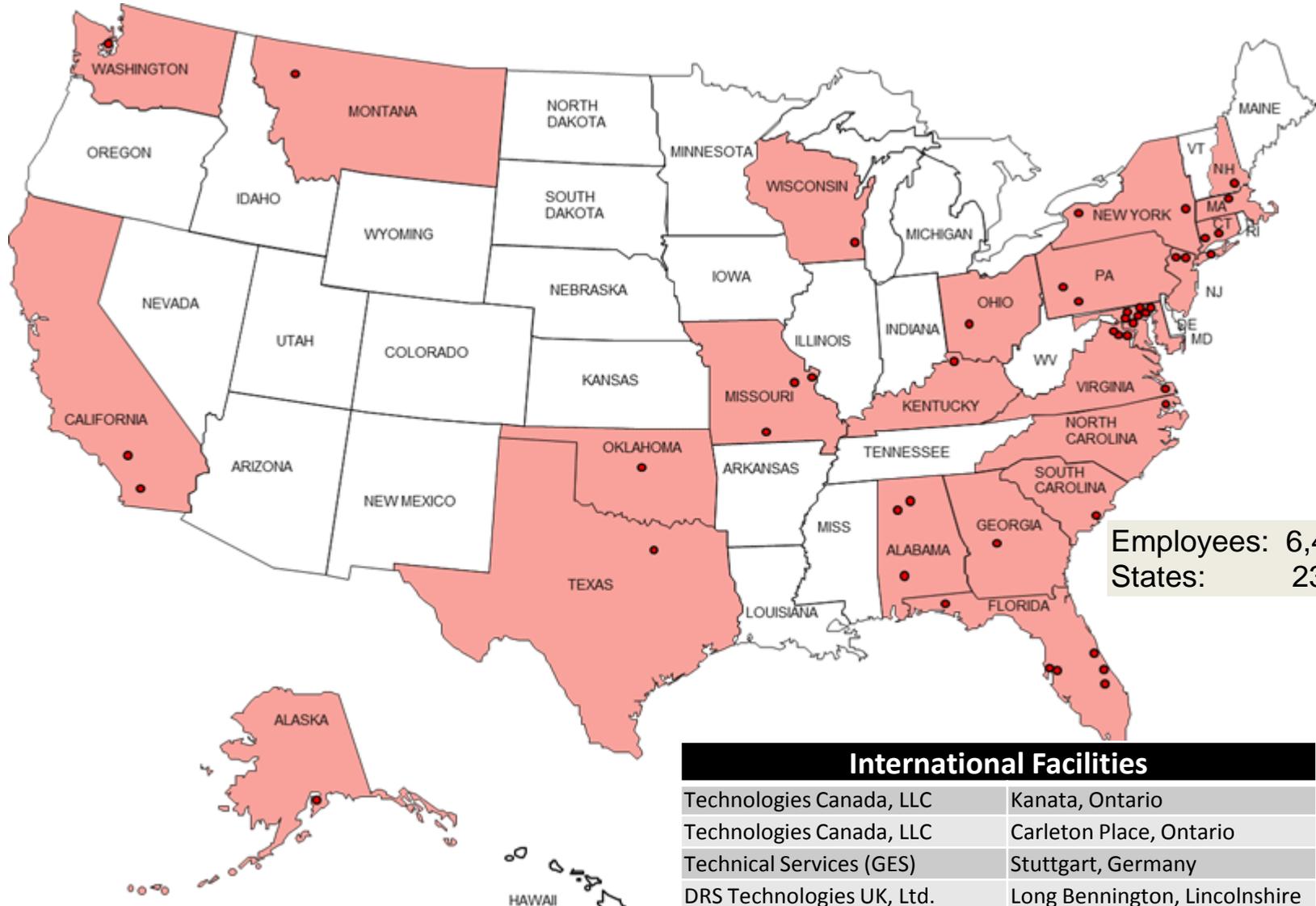
A defense technology solutions and services leader

- Focused on the defense, intelligence and homeland security markets
- Diverse, skilled workforce of more than 6,400
- Facilities in 24 U.S. states, Canada, the U.K., Germany and Kuwait supporting customers and other constituents
- Headquartered in Washington, D.C. (Crystal City)
- A subsidiary of Finmeccanica, the 8th largest defense contractor in the world
- 2013 revenue \$2.3 billion





DRS Facilities



Employees: 6,400
States: 23

International Facilities

Technologies Canada, LLC	Kanata, Ontario
Technologies Canada, LLC	Carleton Place, Ontario
Technical Services (GES)	Stuttgart, Germany
DRS Technologies UK, Ltd.	Long Bennington, Lincolnshire
DRS Technologies UK, Ltd.	Farnham, Surrey



DRS Technologies

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AISR and NCIS Businesses

Facilities in Melbourne & Palm Bay FL



Advanced ISR

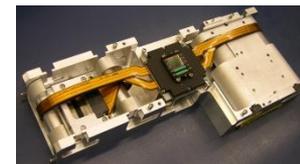
Tactical ISR / Hyperspectral

- Stabilized gimbals and pods for dynamic platform application
- Hyperspectral sensors and payloads for detection and characterization of CBRNE materials
- High resolution and large format sensors and payload for WAMI applications
- Specialty sensors for extended and special missions sensing



Strategic Space

- Specialized sensors and payloads for a variety of space missions
 - Cameras and payloads to support full spectrum and hyperspectral missions
 - All-digital ROICs with on-chip ADCs enable extremely high-speed, low background applications
 - Si PIN and BIB detectors address the visible through 50 micron IR spectrum
 - Radiation tolerant and hardened ROICs and electronics support long-duration space missions
 - A multi-FPA, precision-assembly capability enables multi-mission space sensors



Integrated Electronic Warfare Systems

- Field-proven Electronic Warfare (EW) capabilities meeting the demands of current and the future threats.
- Portfolio of scalable fixed, mobile & manpackable EW and Communication Intelligence (COMINT) systems.



Communications on the Move

- Fully Military Certified
- Certified for satellite operation with:
 - Paradigm, XTAR, and HISPASAT X band
 - WGS X band operation (future Ka cert planned)
 - INTELSAT, GALAXY, & NEWSTAR Ku
- Superior Size Weight and Power (SWaP)
- Various models to meet many reqts
- Modem-agnostic design with easy to use control software





Advanced ISR

Manpack / SIGINT

- Mission-critical intelligence to the warfighter by rapidly detecting, monitoring and locating a wide range of threat signals supporting real-time analysis of the tactical signal environment.
 - Portfolio of Low SWaP tactical SIGINT systems
 - Rugged multi-channel SIGINT systems for ground, mobile or airborne platforms
 - High-speed detection, monitoring, DF/Geolocation and analysis of the tactical signal environment
 - Stand-alone or netted operation
 - Intuitive user interfaces for the tactical environment





Network, Computing & Imaging Systems (NCIS)

Joint Battle Command - Platform

- Mounted Family of Computing Systems (MFoCS)
- PM JBCP / PEO C3T
- \$455M Contract Ceiling
- 3yr IDIQ w Two One Year Options
- Army/USMC BFT and Other Mission Command Applications



Army Build The Network Initiative

- Integrated ABCS applications provide low SWaP-C solution for MCOTM and SA
- Mobile Integrated Command Post solution leverages Army PoR for optimal SWaP-C
- Leverages the Army investment in platform computing to support WIN-T objectives
- VICTORY and MoD GVA compliant products



Computing for Systems Control

- Military Rugged Tablet (MRT): The ARMY choice for the Mortars Fire Control System. The Fire Control Computer (FCC) for the Dismounted 120mm Mortars.
- Ultra-rugged, next generation Fire Control Computer for U.S. Army and USMC M777A2 155mm Howitzer
- Next generation computer for SMART-T (Secure Mobile Anti-Jam Reliable Tactical Terminal)



International C4ISR Modernization

- C4InSight™. Exportable version of US Army's solution for C2/SA in the Mounted Computing Environment for Allies and Partners
- Modular, scalable platform computing for Networked C2/SA, VHMS - based on an integrated "in vehicle" network
- Mission Command Software Suite integrates all platform C4ISR systems and makes on board data available to the network





Network, Computing & Imaging Systems (NCIS)

Precision Fires

- Hand-held Targeting Solutions for precision fires missions
- Hand-held Laser Marker and precision solutions
- Hand-held Imaging and see-spot system for targeting and target hand-off missions



Dismounted / Maneuver

- Thermal Weapon Sights:
 - 25um LWTS, MWTS, HWTS
 - 17um LWTS
 - FWS-Individual
 - Cooled Sniper Clip-on Sight
- Enhanced Night Vision Goggle
 - ENVG
 - DNVG



Ground Combat Vehicle Sensors

- 2nd Gen/3rd Gen FLIR
- IBAS
- TRU
- LRAS
- PS2
- DVE Family of Sensors



Aviation & Maritime EO/IR

- Leading provider of EO/IR solutions for aviation and maritime applications.
- Fire Control Systems for faster acquisition of incoming threats.
- Fully integrated multi-sensor electro-optical sighting systems.
- Multi-Sensor Gimbals – lighter weight and increased capability.
- Multiple System SWaP-C improvements.





Processes, Procedures and Workforce dedicated to supplying the highest quality product...

To Every Customer, Every Time



- Prioritizing quality and reliability at every step in our value stream
- Driving factory efficiencies through collaboration and Continuous Process Improvement
- Investing in new product introduction practices
- Maintaining a disciplined, process-oriented culture
- Ensuring a sustainable and scalable execution model
- Selecting the right suppliers capable of supporting our vision



RoHS





DRS Technologies

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Small Business Program



NCIS SMALL BUSINESS RESULTS

DRS Technologies is strongly committed to supporting the Small Business Administration’s initiatives for small business participation in federal procurements.

Category	Goal	Achieved
Small Business	23%	61.20%
Small Disadvantaged Business	5%	10.50%
Woman Owned Small Business	5%	13.20%
HUB zone Business	3%	6.50%
Veteran Owned Small Business	3%	12.40%
Service Disabled Veteran Owned Small Business	3%	8.80%

Key Small Business Partners:

Applied Quality Communications - AQC is a small, small disadvantaged, veteran owned, service disabled veteran owned business in Melbourne FL

Precision Manufacturing Solutions - PMS is a small, service disabled veteran owned, veteran owned business in Biddeford Maine

On-Point Defense Technologies - On-Point is a small, veteran owned business in Ft. Walton Beach FL

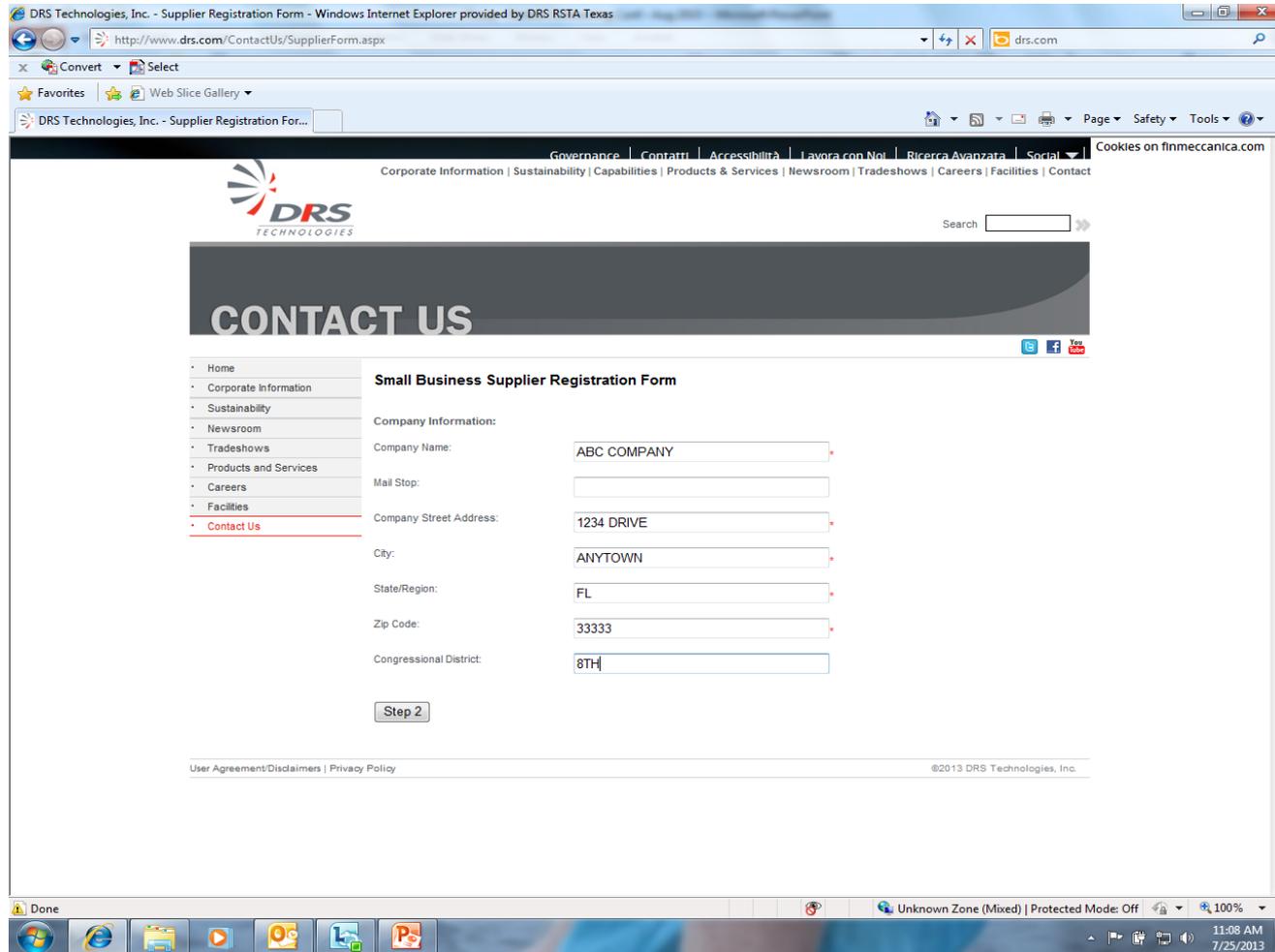


SMALL BUSINESS INTERESTS

DRS Technologies is interested in pursuing high technology partners that are SBA certified for the following categories:

- Technology Developers
- Precision Machined Parts
- Integrated Logistics Solutions

DRS CORPORATE REGISTRATION



<http://www.drs.com/ContactUs/SupplierForm.aspx>



THANK YOU FOR YOUR ATTENTION