

FAA Small Business Development Program

Federal Contracting Conference

Presented to: Congressman Bill Posey

By: Tony Ortiz, Eastern Service Area

Small Business Development Program Group Liaison

Date: August 2013

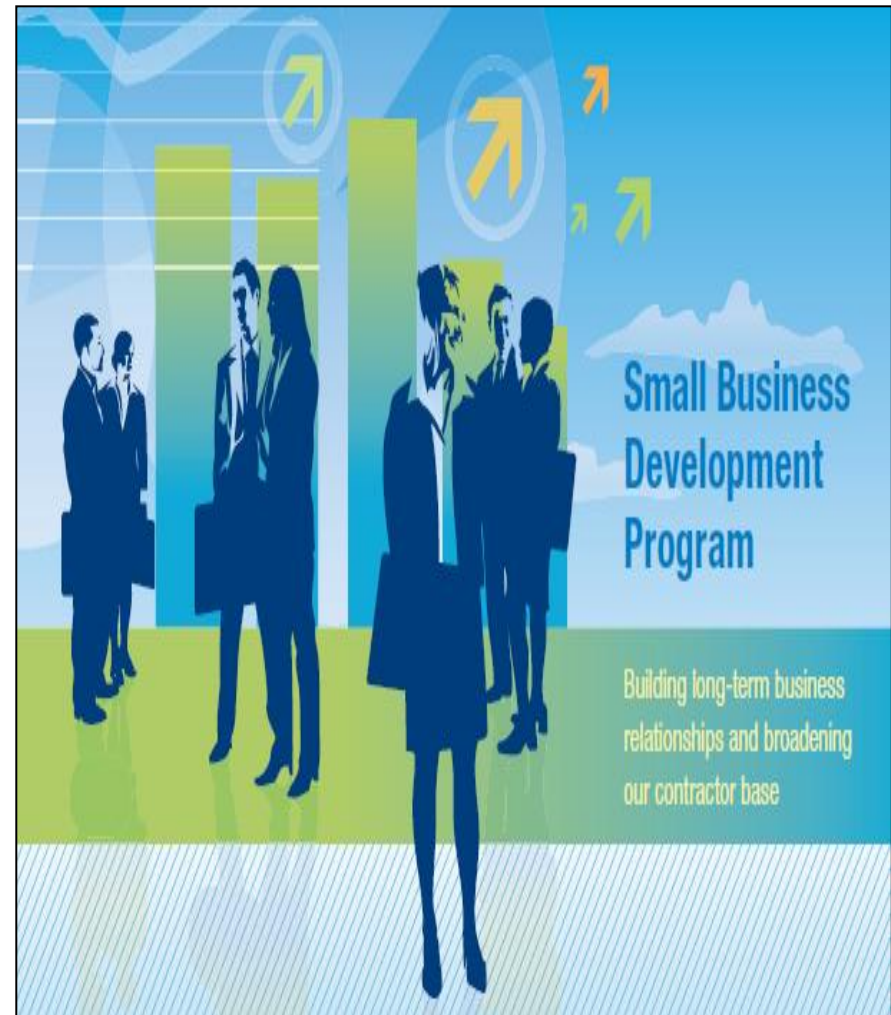


Federal Aviation
Administration



Small Business Development Program Group Responsibilities

- Establish FAA-wide Program Policy & Guidance
- Set annual direct contract & subcontracting goals for the following:
 - **Small businesses**
 - **Women-owned small businesses**
 - **Controlled by socially & economically disadvantaged individuals**
 - **Service-disabled veteran-owned small businesses**
- Establish mechanisms for monitoring & evaluating Program effectiveness
- Ensure FAA-wide implementation & accomplishment of Program objectives



FAA Goals and Accomplishments

Prime Contract Categories	Goal Amount	Goal Percent	Accomplished Amount 10/1/12 - 7/17/13	Accomplished Percent
Total Procurement	\$2,000,000,000		\$2,735,874,529	
Contracts Awarded to Small Business Concerns	\$500,000,000	25.00 %	\$787,429,740	28.78 %
Contracts Awarded to Small Business Concerns Owned and Controlled by Socially and Economically Disadvantaged Individuals (Includes--8(a))	\$200,000,000	10.00 %	\$282,084,447	10.31 %
Contracts Awarded to Small Business Concerns Owned and Controlled by Women	\$100,000,000	5.00 %	\$143,236,909	5.24 %
Contracts Awarded to Small Business Concerns Owned and Controlled by Service Disabled Veterans	\$60,000,000	3.00 %	\$88,998,596	3.25 %
Subcontract Categories				
Total Subcontracts awarded by Prime Contractors	\$400,000,000		\$0	
Subcontracts Awarded to Small Business Concerns	\$180,000,000	45.00 %	\$0	0.00 %
Subcontracts Awarded to Small Business Concerns Owned and Controlled by Socially and Economically Disadvantaged Individuals	\$40,000,000	10.00 %	\$0	0.00 %
Subcontracts Awarded to Small Business Concerns Owned and Controlled by Women	\$20,000,000	5.00 %	\$0	0.00 %
Subcontracts Awarded to Small Business Concerns Owned and Controlled by Service Disabled Veterans	\$12,000,000	3.00 %	\$0	0.00 %



Small Business Development Website

<http://www.sbo.faa.gov>



Federal Aviation
Administration

Small Business Office

[Back to Previous Page](#) | [Print Page](#)

Home

About SBO

Goals & Accomplishments

Source.NET Small Business
Database

Contracting

Outreach Programs & Events

FAA Acquisition System
Toolset (FAST)

Help



Mission

To assist the FAA in identifying the world's most highly qualified small businesses. This includes women-owned, service-disabled veteran-owned, and disadvantaged businesses who provide products and services that can be utilized in support of the FAA Flight Plan.

Vision

To be a world-class organization that consistently provides quality support and guidance to external as well as internal customers and leads government and industry in small business utilization advocacy.

Note: This site was designed for Internet Explorer, Firefox, and Safari browsers.



Federal Aviation
Administration

How to do Business with FAA

<https://faaco.faa.gov/>



Federal Aviation
Administration

[FAST Home](#)

FAA AMS
Contract Opportunities

Announcements

Subscriptions

Doing Business with FAA

Register with FAA SourceNet

Procurement Forecast

Active Contracts

FedBizOpps

FAA User Login

Contract Opportunities

FAA Contract Opportunities is used by our contracting organizations to announce FAA's business opportunities to the public. Click 'Announcements' in the left menu to search for opportunities.

Prospective Contractors

To do business with FAA, you must register with the [System for Award Management \(SAM\)](#). Click [here](#) for information about SAM.

Subscription

To subscribe to receive Contract Opportunities emails, click 'Subscriptions' in the left menu.

Fraud Alert

[DOT - Fraud Alert](#)

Browser settings

To use this website, we recommend using Microsoft Internet Explorer. For the application to work properly, cookies and pop-ups have to be enabled. See your browser's help for instructions.

Technical questions accessing website, or website functionality

Click 'Contact Us' at the bottom of this page.



Federal Aviation
Administration

Small Business Development Group

Washington DC Headquarters

Fred Dendy
Director, Small Business Development Program Office
800 Independence Ave., SW, Room 432
Washington DC 20591
Tel: (202) 267-8862
Fax: (202) 493-4380
fred.dendy@faa.gov

Gloria Rosier
Management Program Analyst, Small Business Development Program Group
800 Independence Ave., SW, Room 432
Washington DC 20591
Tel: (202) 267-7087
Fax: (202) 493-4380
gloria.rosier@faa.gov

Marcus Benefield
Management Program Analyst, Small Business Development Program Group
800 Independence Ave., SW, Room 432
Washington DC 20591
Tel: (202) 493-4917
Fax: (202) 493-4380
marcus.benefield@faa.gov

Lakisha Davis
Staff Assistant, Small Business Development Program Group
800 Independence Avenue., SW, Room 432
Washington DC 20591
Tel: (202) 267-8862
Fax: (202) 493-4380
lakisha.davis@faa.gov

FAA William J. Hughes Technical Center

Frank Mierzejewski
Management Program Analyst, Small Business Development Program Group
Atlantic City International Airport
Atlantic City NJ 08405
Tel: (609) 485-4384
frank.mierzejewski@faa.gov

Mike Monroney Aeronautical Center

Gerald Lewis
Management Program Analyst, Small Business Development Program Group
6500 South MacArthur Blvd.
Oklahoma City OK 73125
Tel: (405) 954-7704
Fax: (405) 954-0041
gerald.a.lewis@faa.gov

Eastern Service Area, New England Region and Eastern Region

Tony C. Ortiz
1701 Columbia Avenue
College Park GA 30337
Tel: (404) 305-5780
Fax: (404) 305-5774
tony.c.ortiz@faa.gov

Western Service Area, Northwest Mountain Region and Alaskan Region

Alice C. Harris
Management Program Analyst, Small Business Development Program Group
15000 Aviation Boulevard
Lawndale, CA 90260
Tel: (310) 725-7563
alice.c.harris@faa.gov





Questions?

