



DRS Technologies

A Finmeccanica Company

FEDERAL CONTRACTING CONFERENCE

Greg Putira, VP Supply Management

August 5, 2013



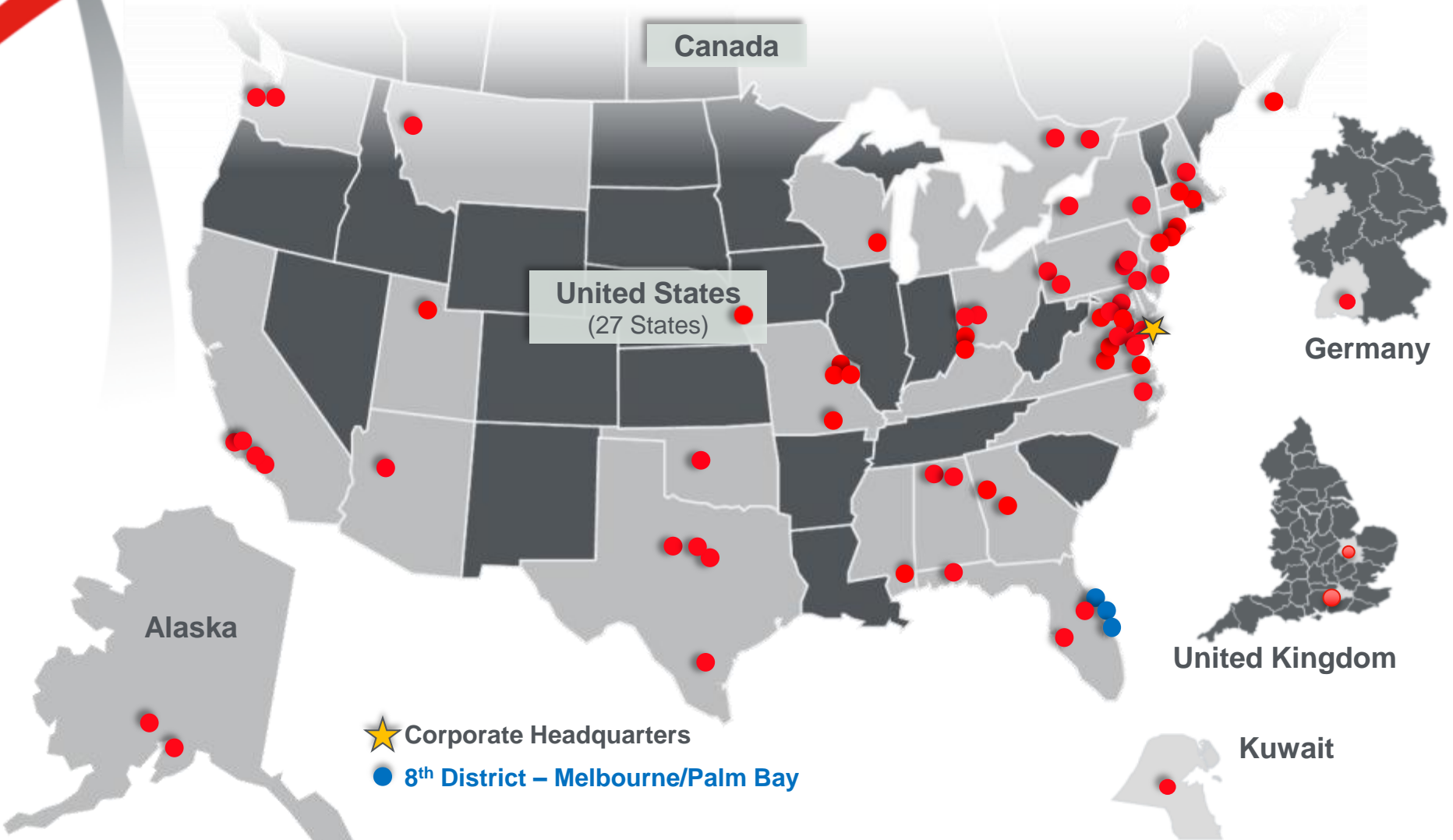
DRS TECHNOLOGIES, INC.

A defense technology solutions and services leader

- ✦ Focused on the defense, intelligence and homeland security markets
- ✦ Diverse, skilled workforce
- ✦ Facilities in 27 U.S. states, Canada, the U.K., Germany and Kuwait support customers and other constituents
- ✦ A subsidiary of Finmeccanica, the 8th largest defense contractor in the world



DRS TECHNOLOGIES' GEOGRAPHIC DIVERSITY





DIVERSIFIED CUSTOMER BASE

DoD & Government



Defense Industry



Commercial Industry



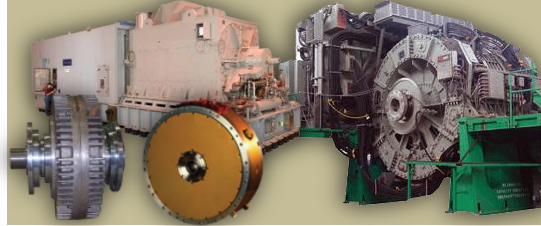
DRS Power, Environment, & Sustainment Systems (PESS)

DRS Power & Control Technologies



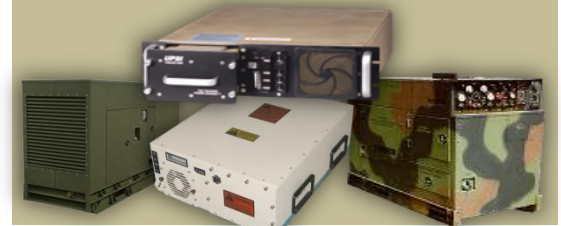
- Power distribution and conversion
- Automation
- Controls and drives

DRS Power Technology



- Gas turbine packaging
- Steam turbine design
- Permanent magnet motors and generators

DRS Power Solutions



- Power generation and power conversion equipment

DRS Environmental Systems



- Ground environmental control systems
- Custom shelters and trailers
- Flight line support equipment
- Decontamination systems

DRS Sustainment Systems, Inc.



- Water Purification
- Trailer Systems

DRS Marlo Coil



- Heating and cooling coils
- Air handling units
- Product coolers and refrigeration plants

NIS PRODUCTS AND SERVICES BY LOB

Network & C4ISR Solutions



FBCB2 **DDU** **DVE** **CM/ED**

Provide advanced components and systems to address critical gaps & needs in platform & network capabilities

Imaging & Targeting Solutions



Fires & Targeting **Dismounted** **Soldier**

Provide innovative, world-class military thermal imaging and computing systems


Test & Diagnostics Solutions



DSESTS **NGATS** **Avionics Equipment**

Provide organizational and depot diagnostic tools to maintain and repair vehicles and systems

Advanced Space & Air ISR



CBRNE **Space** **Airborne ISR**

Provide sensors and systems operating in the visible through long wave IR spectrum

Imaging & Computing Solutions



Systems **Cooled / Uncooled** **Detectors** **SEMA**

Provide EO / IR Sensors and Information Systems to military/commercial markets

MELBOURNE, FLORIDA FACILITIES

Manufacturing Centers of Excellence

- ✦ 400,000 ft² manufacturing
- ✦ Qualification Test Lab
- ✦ Environmental Stress Screening (ESS)
- ✦ Conceptualize, Design, Develop, Manufacture and Sustain EO/IR Systems
- ✦ Rugged system design
- ✦ Supply chain management
- ✦ Final assembly & test
- ✦ Life cycle service & support
- ✦ 24/7 Contact center



PALM BAY, FLORIDA FACILITY

Network Operations Center of Excellence

- ✦ 65,000 ft² facility
- ✦ Vehicle integration
- ✦ System Integration Lab (SIL)
- ✦ Environmental testing
- ✦ Network Operations Center (NOC)
- ✦ Sensitive Compartmented Information Facility (SCIF)
- ✦ Full engineering capabilities



DRS Integrated Defense Systems & Services (IDSS)



Communication Solutions



Control Systems



Intelligence Solutions



Sensor Solutions



Services



Training Solutions

SONETICOM PRODUCTS GROUP MELBOURNE, FLORIDA

Engineering Research and Development

Competencies

- ✦ Location of Wireless Communications Devices (handheld radios, cordless phones, mobile phones, etc)
 - ✦ Precision Geolocation using TDOA, TOA, FDOA, and other Radio Direction Finding Techniques
 - ✦ For use in Tactical Environments
- ✦ Protection of Tactical Command and Control Networks
 - ✦ Cross Domain Solutions for Tactical Environments (Cyber Security)
- ✦ Design, Development and Support of Complex Systems

Current Applications

- ✦ Border Security
- ✦ Drug Enforcement
- ✦ Situational Awareness / Threat Warning
- ✦ Airport Safety
- ✦ Disaster Assessment and Recovery



Precision Geolocation



Body Worn SIGINT



SONETICOM PRODUCTS GROUP

RedRock Mobile Geolocation

- ❖ Vehicle Mounted Integrated Direction Finding (DF) / Geolocation System
- ❖ Antenna Array, Receiver and Processor in a single unit
- ❖ Scans and automatically DF the target signal
- ❖ Intuitive Graphical User Interface displays the probable target location



Blackstone Bodyworn Geolocation

- ❖ Man-wearable Advanced SIGINT Geolocation System
- ❖ High Speed Scanning, Audio Monitoring, and Geolocation of Wireless Signals
- ❖ Intuitive Android-based Control



Diamondback Guard TCDS

- ❖ Secure Bridge between Classified and Unclassified networks
- ❖ Enables Timely Sharing of Intelligence Information
- ❖ Innovative Hardware-based Security



Lynx Wide Area Surveillance

- ❖ Locates wireless communication devices
- ❖ Provides 24x7 coverage, allowing for “pattern of life” development over large areas
- ❖ Allows unclassified, unattended sensor operation
- ❖ Used in numerous configurations



Fixed Site



Man-pack



Ground Vehicle



UAV Payload

DRS Supplier Diversity & Business Philosophy

At DRS Technologies, we are strongly committed to supporting the Small Business Administration's initiatives for small business participation in federal procurements. We believe that by encouraging small businesses to offer their products and services to DRS Technologies, we will accomplish our core business strategy of improving supplier diversity and creating a distinct competitive advantage.

DRS Technologies recognizes that subcontracting within the federal procurement market can be a significant challenge for small businesses while at the same time; it is often the first opportunity that small businesses need to get started in this market. DRS Technologies is interested to build partnerships with high technology small businesses, including Minority Business (which include Small Disadvantaged Business and HUBZone Empowerment businesses); Woman-Owned Business; Veteran-Owned Small businesses; Veteran-Owned Small businesses (which include Service Disabled Veteran-Owned concerns); and Native American businesses. We are also looking for partnerships with institutions that support these small businesses such as Historically Black Colleges and Universities; and Minority Institutions that support Native American, Women and other disadvantaged people.

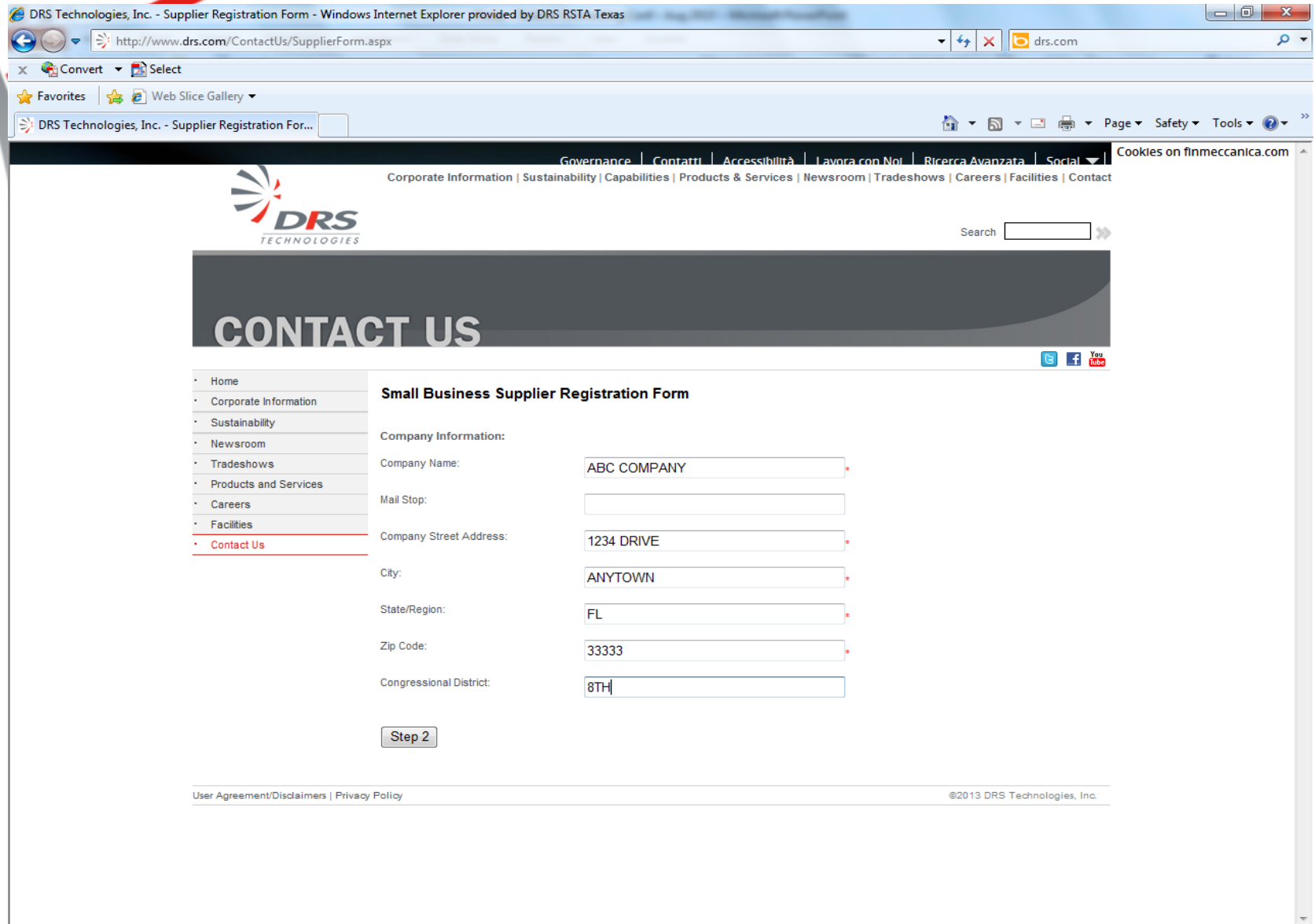
DRS Technologies is committed to providing the broadest possible opportunity for participation in our federal procurement to small business concerns that share our high standards of quality, service, timeliness, and safety at a competitive cost.

As DRS Technologies' business interests expand and adapt to today's demanding challenges, we are committed to ensuring that our goal of supplier diversity remains an integral part of our corporate procurement processes and that it becomes a commitment for all employees of DRS Technologies.

SMALL BUSINESS INTERESTS

DRS Technologies is interested in pursuing high technology partners that are SBA certified for the following categories:

- Technology Developers
- Precision Machined Parts
- Integrated Logistics Solutions



DRS Technologies, Inc. - Supplier Registration Form - Windows Internet Explorer provided by DRS RSTA Texas

http://www.drs.com/ContactUs/SupplierForm.aspx

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Small Business Supplier Registration Form

Company Information:

Company Name: ABC COMPANY

Mail Stop:

Company Street Address: 1234 DRIVE

City: ANYTOWN

State/Region: FL

Zip Code: 33333

Congressional District: 8TH

Step 2

User Agreement/Disclaimers | Privacy Policy

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DRS NAMED A “BEST DIVERSITY COMPANY” BY DIVERSITY/CAREERS MAGAZINE READER’S CHOICE LIST

